



2021-2022 Community Partnership Grants Behavioral Health Initiative Frequently Asked Questions

I. General Questions

1. Can a non-profit be involved in more than one collaborative Community Partnership Grant proposal?

Yes, organizations may collaborate and be the lead and/or partner on multiple applications. Applicants should ensure that they have the capacity to provide the programs and services in the applications, if both or all grant applications receive funding.

2. How many Community Partnership Grants will be awarded?

There is currently no set number of grant awards planned.

3. Is there a maximum grant amount?

The maximum amount is \$200,000 per grant per year (total of \$400,000 for two years).

4. Will all awarded grantees be awarded for both years, or will some be awarded only for one year?

The 2021-2022 grant cycle is two years and all awards will be for the entire two year cycle.

5. Will the maximum grant amount be based on the grantee's total budget?

No, grantees should specify in the application the purpose of the requested grant funds. The Community Health Coordinating Committee (CHCC), an interdisciplinary group of Cottage Health staff, will review applications and make funding recommendations.

6. How are mid and south Santa Barbara County defined?

Mid and south Santa Barbara County refer to the geographic areas spanning from Carpinteria to the Gaviota Coast in South County and up to Vandenberg Air Force Base and Los Alamos through the Santa Ynez Valley in mid-County. A map of this area can be found on page 25 of the [Cottage Health Community Health Needs Assessment Report 2019](#).

7. Could grant funds be used for programs for solely substance use needs, or does it require a dual diagnosis with mental health?

While Cottage Health's definition of behavioral health encompasses both mental health and substance use needs, funded programs can choose to address one or both of these needs. It is not a requirement to address both substance use and mental health.



II. Program Planning

6. Will application technical assistance include program planning?

Application technical assistance can include answering questions about the application and supporting organizations in thinking through program evaluation. Technical assistance will not include program planning.

7. How do you define evidence-based?

Evidence-based means that sufficient literature exists around the program that shows impact on the individuals served. Applications should perform a brief literature review that supports the proposed program and highlight sources in the application. Evidence-informed programs will also be considered, as these programs may be contributing to the evidence-base. Evidence-informed can be defined as building evidence for the program or approach. By design, programs should be based on established evidence.

8. Does the new focus on children and youth also include perinatal mental health?

For the purpose of this grant, children and youth are defined as ages 0 – 24 years old. This definition includes perinatal focused programs.

9. Can proposed programs focus on a particular age range, or do we need to address the full age range of 0-24 years old?

Yes, applicants can focus on any age range within the 0 -24 age range.

10. Would youth in the criminal justice system be considered a marginalized community, as defined in the grants health equity component of the framework?

Yes, youth in the criminal justice system are often disproportionately impacted by behavioral health needs and often represent a subset of larger marginalized communities.

11. Are the examples in the RFP of access, policy and systems change, and prevention efforts considered separate projects, or are they part of the same funded project?

These examples are of one funded project using all three strategies. Applicants must clearly describe their plans within these three strategy areas.

III. Collaborations

12. Are you looking for collaboration when selecting grantees?

Yes, demonstration of collaborations is a requirement. Memorandums of Understanding (MOU) must be submitted with the application. If you have questions regarding what constitutes a collaboration or partner, please contact Ama Atiedu at aatiedu@sbch.org. You must partner with two or more organizations.

13. If an organization does not have an existing behavioral health program, can the organization still apply for the grant?

Yes, organizations with no existing behavioral health program can partner with another



organization's existing program. Either organization can be the lead on the grant application.

14. Do organizations need to submit formal MOU documents?

Yes, organizations must submit MOU documents with the application.

15. Is there a template that should be used for the MOU?

No, there is no required template. Organizations can use their preferred formats. The MOU should be a formal document outlining the partnership. Background information on the length and/or history of the current or proposed partnership(s) is also helpful in the grant application.

16. Can grantees partner with organizations based outside of Santa Barbara County?

Yes, organizations can partner with regional and national experts, yet the programs must serve the population in mid and south Santa Barbara County.

17. Are collaborations supposed to be within the same sector, or can organizations collaborate across sectors?

Organizations can structure their collaborations to be within the same sector or span across different sectors. Ideally, at least two sectors would be represented by the collaborating organizations.

IV. Budget

18. Is the indirect rate for a program or an organization? What may be included in an indirect rate?

Indirect costs are allowed, but must not exceed 10% of the project budget. Indirect rates may support the organization. Examples of line items often found as part of an indirect rate include administrative, personnel, and facility expenses.

19. Is there a template that should be used for the budget?

No, there is no required template. Organizations can use their preferred formats for the program and agency budgets.

20. Do you need a two-year program and agency budget?

Yes. We are asking you to forecast out for 2-years. Please provide one program budget for each partner and an agency budget only for the lead.

21. Are matching funds required beyond the \$400k in potential funding?

We do not have any requirement for matching funds, but it is looked upon favorably.



V. Sustainability

22. Can the grant application cover more than the 24-month award period?

Applications should reflect the award timeline (January 2021-December 2022). Applications should also describe how the organization will ensure the sustainability of the program past this period.

23. Can you further explain the future sustainability requirement for the program?

In the application, organizations must provide a plan for sustaining the program in future years. During the award period (January 2021-December 2022), Cottage Population Health will provide technical assistance in this area.

24. How do organizations, with limited resources, plan for sustainability given that the award period does not extend past 24 months?

These Community Partnership Grants are intended to eventually lead to collective impact by inspiring collaboration among community organizations and creating alignment of efforts towards addressing shared goals and outcomes. Whether through expansion and/or enhancement of existing behavioral health programs/services, applicants are required to collaborate with other organizations and provide a sustainability plan. To this end, the 2021-2022 Community Partnership Grants are intended to be one piece of a long-term approach to improving the health outcomes of vulnerable community members facing behavioral health issues.

Organizations are welcome to contact listenpophealth@sbch.org if there are questions about partnership opportunities. More information on strategies for sustaining an initiative or program can be found [here](#).